

## BQA SUPPORTS TRAINING FACILITY

The Department of State is seeking to purchase a property for the purpose of constructing a national training facility for diplomatic security. There are five sites being considered, one of which is in Queen Anne's County. At full build out, the site would host 10,000 students per year and employ up to 500 full time employees. This would be a big boost for the QA County economy.

The following letter of support was sent to the Queen Anne's County Commissioners on November 2<sup>nd</sup>:

**Dear Commissioners:**

**Business Queen Anne's fully support the proposed state Department Training Facility at Ruthsburg.**

***This would have major economic benefits to the County's economy, as well as being a prestigious facility within our County.***

***We believe it could lead to other Federal agencies locating here and it will certainly result in interest by Government contractors.***

***We urge you to do everything possible to expedite this proposal.***

**Very truly yours,  
Mareen D. Waterman  
President**

The Queen Anne's County Economic Development Commission has also voted to send a letter to federal, state and local elected officials as well as the local Planning Commission asking them for support and a favorable vote on this project.

## KENT NARROWS REDEVELOPMENT SUPPORTED BY BQA

On October 21, 2009, the local Economic Development Commission received a presentation of the Jamal project at the old outlet center at the Kent Narrows. They voted to send a letter to the County Commissioners and the County Planning Commission endorsing redevelopment of that project.

This project will include 126,000 sq. ft. of commercial and retail space, 7,000 sq. ft. of civic use to replace the existing uses by the Queen Anne's County Parks and Recreation Department, plus 80,000 sq. ft. of hotel and modern mix use. Chamber of Commerce representative, Cain Cortellino, stated that "routinely during special events throughout the year, the Chamber has found that there is an under capacity for hotels in the county."

Following the lead of the Economic Development Commission, Business Queen Anne's sent a letter of support to the Planning Commission on November 2<sup>nd</sup>. An excerpt from that letter follows:

***Business Queen Anne's wishes to express its support for the redevelopment of the Kent Narrows Outlets as proposed by Douglas Development Co.***

***We are sure that, as the proposal is reviewed by you, there may be some changes as to the intensity of development; however, we believe that the concept is worthy of your approval.***

***As it stands, this more or less abandoned project is a sore spot that has long needed redevelopment.***

***We request you expedite the process so that the development can move forward.***

...continued next page



## MEMBERSHIP RENEWAL LIST

Thank you to the following BQA Members who have recently renewed their membership:

Helfenbein Insurance  
Towne Centre Business Park  
Penn Station Joint Venture

Please note corrected info for our most recent member:



Todd Wilhoit  
Chesapeake Investment Planning  
324 Main Street, Ste. B  
Stevensville, MD 21666

## KENT NARROWS REDEVELOPMENT CONTD...

According to Paul Millstein, Construction Manager for Douglas Development, they “will be striving to achieve LEED certification for all the buildings and the redevelopment of the site. We will try for Gold at minimum – look towards platinum.” The U.S. Green Building Council states that the Leadership in Energy and Environmental Design (LEED) Green Building Rating System “encourages and accelerates global adoption of sustainable green building and development practices through the creation and implementation of universally understood and accepted tools and performance criteria.” Gold and Platinum ratings are the highest available and indicate the design standards that address sustainable siting and storm water management practices, water efficiency, saving energy and atmosphere practices, use of approved materials and resources, indoor environmental quality and innovation in the design process.

*Elevation of the proposed  
Kent Narrows Redevelopment*



## HUNTING ON COUNTY PROPERTY

Business Queen Anne’s went on record November 24<sup>th</sup> by sending a letter to the County Commissioners supporting their proposal to lease hunting rights on selected County properties.

“It is unfortunate that some people conclude all County owned land is Parkland and, therefore, hunting should be forbidden.

On the farms owned by the County, where there is no Public use and there are no recreation facilities, ball fields, etc., hunting can be done in a responsible, safe manner. The County can benefit financially.”

Commissioner Gunther said that rough estimates of income from hunting on these properties is \$40,000 to \$60,000 per year: “That’s fairly substantial, a couple of starting salaries, or money that could be put back into county parks programs.”

Business Queen Anne’s letter to the Commissioners went on to say, “In the current economic climate you must explore all avenues to increase revenue.”

On October 13<sup>th</sup>, Mr. Gregg Todd, COO, submitted to the Commissioners for their review of a memo regarding hunting on county lands. The County Commissioners unanimously agreed to send a report to the Parks and Recreation Advisory Board to further discuss this issue and also encourage them to have a 4-H member there to see how they can expand some of the related activities and made a recommendation back to the Board.

**...when the times get tough, like now, you have but 2 choices to fund county services:**

**Which One Would You Choose??**

**1 . Encourage Business / Commercial Growth in QAC**

**Or**

**2 . Pay \$\$\$ More Taxes**



**We think the choice is simple.....**

Sponsored by Business Queen Anne's.

Please direct responses to [www.businessqueenannes.com](http://www.businessqueenannes.com) and for membership services.

# BUSINESS

## Queen Anne's

P.O. Box 1065, Stevensville, MD 21666  
Phone: 410-643-6288 Fax: 410-643-6278  
www.businessqueenannes.com

### MISSION STATEMENT

The mission of BUSINESS Queen Anne's is to actively advocate sound economic growth; review proposed State and local legislation and regulations as they pertain to business; provide an objective assessment of proposed development in Queen Anne's County and it's incorporated towns; endorse and support countywide growth that is well managed and consistent with adopted State and local planning and regulatory guidelines, comprehensive plans, and State and local initiatives; create positive and constructive relationships on behalf of the business community with our elected and appointed officials; and support business activity that promotes and encourages a vibrant economy, development of an adequate labor pool, a fiscally responsible and accountable County government, and a continued unique quality of life in Queen Anne's County.

### YOU HAVE TWO OPTIONS WHEN PAYING YOUR MEMBERSHIP INVESTMENT!

You may select a sponsorship level rather than choose a level of support based upon number of employees. By becoming a sponsor, your additional commitment to the organization will further support our continued success!  
**Thank you!**

### MEMBERSHIP APPLICATION / RENEWAL FORM

To make certain that member contact information is correct and up to date, please complete the following information form:

Business Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
City, State, Zip: \_\_\_\_\_  
Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
Email: \_\_\_\_\_  
Type of Business: \_\_\_\_\_  
Contact Person: \_\_\_\_\_  
Your Name (please print) \_\_\_\_\_  
Signature: \_\_\_\_\_  
Date: \_\_\_\_\_

### Sponsorship Levels of Membership

Gold - \$2,000  
Silver - \$1,000  
**New Membership  
Stimulus Rate!!**  
Flat Rate of \$150  
Takes new members  
to July 31, 2010!!  
\$750 1-25 Employees  
\$500 25-50 Employees  
\$1,000 50 Employees  
and above  
(Circle One)

Any questions, please contact Membership Chair Cecile Weich at 410-604-1111

**BUSINESS *Queen Anne's***  
2009 Board Members

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